

2024



DRESS FOR SUCCESS®
NSW & ACT

Illawarra | Newcastle-Hunter | Sydney

ANNUAL REPORT



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A MESSAGE FROM OUR CHAIR



It is an honour to present this report as Chair of Dress for Success NSW&ACT and on behalf of the board.

As we close the chapter on the 2024 financial year, I reflect on it as a 'turning point' year for DFS NSW&ACT. Over the past 12 months, our organisation has undergone significant change and transformation. The years of the pandemic and its lingering impacts are finally behind us, enabling us to refocus on our mission and embrace the opportunity to reshape the organisation to be 'fit for purpose' for today and sustainable for the future.

Our mission is bold: 'to empower women to thrive in work and life'. Our work is not merely about providing professional attire to women; it has always been about the impact of doing so. It's not the 'what' but the 'so what' that changes women's lives. It's about the return of self-belief and the increase of confidence that the women experience. It's their realisation of a better future for themselves, their families, and their communities.

The core of our success continues to be built upon the dedication of our volunteers, staff, partners, donors, and supporters, whose unwavering commitment has allowed us to not only exceed our financial goals but expand our reach. Together, we have created a positive, lasting impact that will resonate far beyond this financial year.

Looking back on FY24, we have much to be proud of:

- Styling and supporting over 3,000 clients across our three branches across NSW&ACT
- Relocating and fitting out three beautiful bespoke boutiques where our clients feel safe and special
- 12 super successful volunteer run fashion sales raising significant revenue, continue the circular economy and provide a fun and cost-effective community service
- Successfully embedding the nation-wide Career Hub – our 24x7 online client portal
- NSW Government grant funding for secured for Western Sydney premises – 2 years funding for our Penrith boutique opening in 2025
- Financial success and sustainability – achieving our financial KPI's and ensuring funds are in reserve to invest in growth and expansion
- Finding new homes for over 50,000 articles of clothing - reducing landfill and playing our part in the circular economy
- Deeping partnerships and recurring sponsorship with key corporate donors

I am so grateful of the work and contribution of so many within our Dress for Success NSW&ACT community. My deep appreciation to:

- Vicki Hartley, former Chair, Deputy Chair and Treasurer for her 10 years of leadership and dedicated service to the Board and over 2,000 volunteering hours
- Declan O'Callaghan, our Treasurer and Director - retiring after 6 years of service effective Dec 2024
- To my fellow board members for your wisdom, expertise, time, governance, connections, leadership and for stepping up at every opportunity.
- To our volunteers, your generosity of time, skills, passion and energy is the cornerstone and heart of this organisation
- To our clients who trust us to walk beside them as they step into unfamiliar territory.
- To our donors and corporate supporters, your investment in our mission ensures that we can continue to make a real difference in the lives of women across NSW&ACT
- And to our CEO, Sonia Casanova and our staff. I am proud that we are led by a highly competent and purpose-aligned CEO and enabled by our professional and passionate staff team

Thank you for your continued support of Dress for Success NSW&ACT. The work we do, and the progress we make, is a direct result of the commitment and dedication of everyone involved in this incredible journey.

As we enter 2025, I am filled with hope, optimism and a renewed sense of purpose. Our work is far from done, and the need for our services continues. We are committed to deepening our impact, expanding our reach, and ensuring that every woman has the services, resources, and support to achieve her full potential and independence.

Each and every one of us together - working side by side – on purpose, on mission.

Amanda Webb

Amanda Webb

Chair of the Board

Dress for Success NSW & ACT

A MESSAGE FROM OUR CEO



As I settle in to write this message, it's hard to believe that it has been six months since I stepped into the role of CEO at Dress for Success NSW & ACT. Half a year has passed in the blink of an eye, and I thank our Board, our staff and our volunteers for their warm welcome. What an honour it is to be part of the leadership team for this great organisation.

The 2023-24 financial year has seen exciting developments and various changes for our organisation. While my time in this role has been brief so far, I have witnessed firsthand the strength, resilience, and innovation that define our organisation. The dedication of our volunteers, the trust of our clients, and the support of our team have been instrumental as we navigate this new chapter.

Between September and December 2023, we re-located our three boutiques into larger, more comfortable spaces. Thoughtfully designed to create an atmosphere that is warm and welcoming, our clients feel special and important the moment they step through the door.

The simultaneous relocation of three boutiques was an enormous undertaking. The project was expertly steered by our Chair, Amanda Webb, who gave freely and generously of her time, supported by an army of volunteers who helped to make it happen. A heartfelt thank you to all who were part of this project. Our staff and volunteers have beautiful new premises in which to work each day, and our clients have a space that matches their uniqueness.

Clients remain at the heart of everything we do. Every day, we are reminded of their courage, resilience and determination as they seek our support in navigating the many challenges life presents. While economic pressures are affecting many, it is women who are often disproportionately impacted. Despite significant progress over the years, women continue to face systemic barriers in the workplace, including bias, discrimination, the gender pay gap, and limited opportunities for advancement. This brings to mind a famous quote about Ginger Rogers. She did everything Fred Astaire did, except backwards and in high heels. It's a relevant reminder of the additional burdens women often carry.

The transition to our new premises temporarily disrupted some of our client services, but thanks to the dedication of our staff and volunteers, we were able to restore services quickly. With our larger space, we now have the capacity to support even more women, and we are actively focused on expanding our reach to better serve those in need.

Our styling service remains the cornerstone of our work and the service for which we are most widely recognised. The in-person experience at our boutique offers the most comprehensive and personalised support for our clients, making it a central focus of our efforts. For those who cannot access the boutique, our Style Delivered service continues to play a crucial role in providing tailored clothing directly to women's doorsteps, ensuring they don't miss out on the opportunity to receive the support they need. Our online Career Hub and one-on-one career coaching services offer essential training and guidance for women at every stage of their career journey. The content in the hub continues to grow, and we are incredibly grateful for the expert volunteers who lead live workshops, giving clients the chance to ask questions and receive direct, actionable advice.

Together, these services empower women to step confidently into their careers, transform their lives, and navigate new opportunities with the support and resources they need.

When we speak with others, we proudly describe Dress for Success as a volunteer-powered organisation, because every aspect of our client services is made possible by the dedication of our volunteers. While we celebrate milestone achievements in volunteer hours, it's important to remember that every single hour contributed truly makes a difference. To our volunteers - we are deeply grateful for the time you invest, the compassion you bring, and the expertise you share. Thank you for the invaluable impact you make, day in and day out.



As a relatively small organisation, we work hard to keep our overheads lean, but there are unavoidable operational costs that are essential to keeping our services running smoothly. We are deeply grateful for the ongoing support of our corporate partners, many of whom have stood by us for years. Their financial contributions, along with in-kind support, are invaluable to our work.

We are also fortunate to receive generous support from individuals who contribute to our appeals and campaigns throughout the year, with donations of all sizes. Every dollar you give is truly appreciated and put to immediate, meaningful use. I would like to extend special thanks to our Dress Circle members for their exceptional generosity.

To all our supporters, both corporate and individual, your contributions go far beyond financial support. Your enthusiasm for our mission, your belief in what we do, and your commitment to our cause inspire us every day.

In addition to these contributions, our fundraising efforts are significantly bolstered by the fashion sales we host throughout the year. These events, organised by a dedicated team of volunteers, generate a vital portion of our revenue, directly supporting our core services. Importantly, fashion sales are a cornerstone of our sustainability efforts. Each year, tens of thousands of clothing items are diverted from landfill and given a second life through new ownership. For many women, these sales offer a sustainable and affordable way to update their wardrobes, while supporting both the circular economy and the Dress for Success mission.

Over the past year, our team has undergone several changes, and this has presented challenges for all involved. Working for a not-for-profit organisation comes with its own unique set of demands, and I want to extend my heartfelt thanks to each team member for their unwavering dedication, hard work, and perseverance.

As we look ahead, there is much to be excited about. One of the most anticipated developments is the opening of our fourth boutique in New South Wales, made possible by a generous grant from the NSW Government through their Investing in Women Program. This new branch in Penrith will be a dedicated resource for the women of Western Sydney, helping us reach even more women in need of support.

We are always striving to improve our operations and services, and we remain committed to finding new ways to enhance the support we offer to our clients. Our goal is to continuously evolve so that we can better serve the women who rely on us.

Thank you once again for the invaluable role you play in helping us empower women to thrive in both their work and personal lives.

Your contribution is essential to our mission, and we are deeply grateful for your ongoing support.

Sonia Casanova

Sonia Casanova
Chief Executive Officer
Dress for Success NSW & ACT



About Us

With branches in Sydney, Illawarra and Newcastle-Hunter, every year Dress for Success NSW & ACT supports more than 3,000 women into employment across New South Wales.

Our signature Styling service and suite of Career Support offerings aim to help women overcome bias and discrimination when entering or re-entering the workforce - at no cost to the women needing the services.

Transgender and nonbinary individuals, comfortable in women's spaces, are warmly welcomed.



Empowering women to thrive in work and in life.

"The courtesy, respect and sincerity of the assistance provided by the staff/volunteers made my day. I felt anxious before coming to my appointment as I didn't know what to expect but my experience was wonderful. I left satisfied, hopeful and confident."

Dress for Success NSW & ACT Styling Client - 2024

Our Vision

A world where women thrive in work and in life.

Our Mission

We help unemployed and underemployed women achieve economic independence.

What we do

1. FINANCIAL STABILITY & POVERTY ALLEVIATION

Through our complimentary styling services and Career Support Program, we empower over 3,000 individuals each year, equipping them with the confidence, professional attire, and essential tools to succeed in their job search, secure employment, and achieve financial independence.

2. WOMEN'S EMPOWERMENT

We strive to bridge the gap for women by addressing unconscious bias and fostering fairness and equality in the job market. Our efforts empower female jobseekers by instilling confidence, building resilience, and restoring a sense of dignity.

3. SUSTAINABILITY

We provide clients with expertly curated, gently pre-loved workwear, reinforcing our commitment to the circular fashion economy. This approach ensures the ethical repurposing of clothing, preventing items from being discarded into landfills and giving them a renewed purpose.

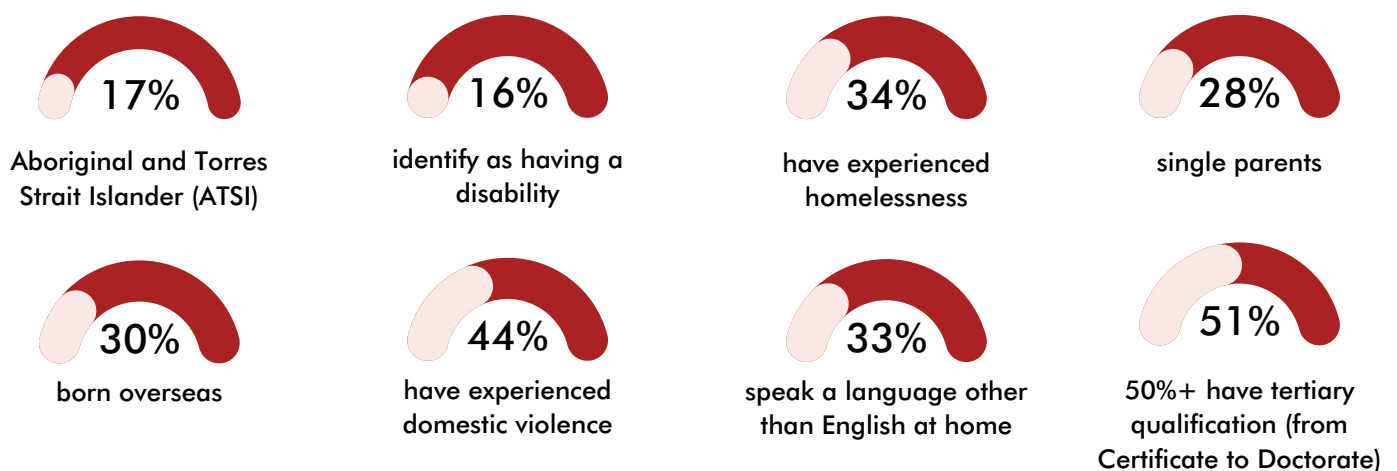
The Women We Serve

Almost 90% of clients feel more prepared and job ready after accessing Dress for Success NSW & ACT's support.

Dress for Success Clients come from all walks of life and have often faced significant challenges before even walking through our doors. We have styled women who have escaped domestic violence with only the clothes on their back. We've supported Afghani and Ukrainian refugees as they rebuild their lives in a new country.

We've supported women who have been out of the workforce for many years, helping them regain the confidence to enter or re-enter the workforce. We've also supported adolescents and young adults transitioning from education into the workforce for the first time.

We offer every woman the opportunity to feel seen, valued and empowered, no matter her circumstances. We believe in giving women a chance to reclaim their confidence, dignity, and self-worth, without any discrimination. Dress for Success NSW & ACT is here to support every woman to feel capable and self-assured as she steps into the next chapter of her life.



Source: Adult Clients in FY23-24 that completed this elective section of New Client Form

At Dress for Success, we understand that our clients' paths aren't always linear, and women can return to access support at any time. Our comprehensive services are designed to support them at every stage of their journey.

Our Styling service, 1:1 Career Support Program, and 24/7 Career Hub resources are available whenever needed, empowering women to thrive in both work and life.

With these resources, we ensure that whether they need to get the job, got the job, or thrive in the job, we are here to help them succeed.



"The advice and styling tips have truly boosted my confidence as I prepare for interviews. The support I received during my visit was invaluable, and I am deeply appreciative of the services you provide. The in-person styling session not only helped me select the perfect outfit for interviews but also gave me a sense of confidence that I will carry with me. Your program is truly making a difference, and I am so grateful for the kindness and professionalism shown by everyone on your team."

2024 Interview Styling Client

Our Programs & Services

Styling Experience

Professional Styling for work and important life events. We take referrals and self-referrals for In-person and Virtual appointments.

Correctional Services Styling Program (Sydney)

This program aims to provide a personalised, face to face experience for women ready to leave corrective facilities and begin a new journey within the general community. The women participating in the program are invited into the Boutique for a full capsule wardrobe Styling Experience post release.

Career Support Program

Tailored online one-on-one services includes Resume Review, Cover Letter Review, Mock Interviews and LinkedIn Profile Review.

Dress for Success Career Hub

24/7 access to live and on demand workshops and essential career resources, to build skills and confidence.

96% of Career Hub Members users surveyed would recommend the Hub to a friend.

“The career hub helped me feel more confident in myself when all was lost, and believe in myself”

2024 Career Hub Member



Our Impact



Styling Services delivered: **2,949**



Career Workshops attended: **1,269**



1:1 Career Services delivered: **134**



Career Hub Members Nationally: **4,564**



Our Locations

All three of our boutiques have moved to larger spaces within the last year, offering the women we serve a fresh, welcoming environment for their in-person styling sessions. Increased demand meant we had outgrown our previous locations, so planning began to make these exciting relocations happen.

These new spaces have allowed us to better meet the needs of our clients, providing a more comfortable, supportive setting for every woman we serve.



Sydney

Sydney Boutique
7 Prospect Road
Summer Hill NSW 2130

"It's wonderful to have a larger space that is styled like a luxury boutique. It always puts a smile on the client's face, when they walk in."

Sydney Volunteer

Western Sydney
New Location
Opening in early 2025.

Proudly funded by



Our Locations

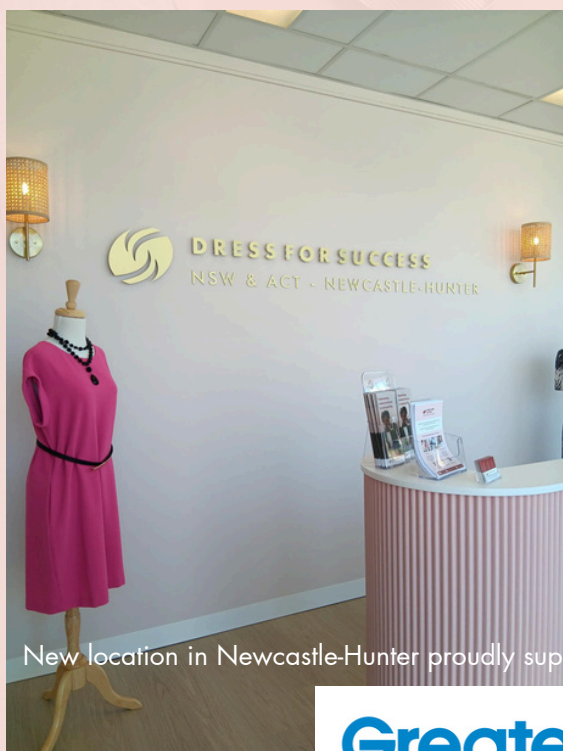


Illawarra

Illawarra Boutique
2/210 Cowper Street,
Warrawong NSW 2502

"The new boutique is so organised. We have such a lovely space for the women to enjoy when they come in for their appointment."

Illawarra Volunteer



New location in Newcastle-Hunter proudly supported by

Greater
Charitable Foundation

Newcastle - Hunter

Newcastle Boutique
82-84 Belford Street,
Broadmeadow NSW 2292

"I felt so welcomed when I walked in. The boutique and changerooms are beautiful. I loved the clothes. It was an experience I won't forget."

Styling Client - Newcastle

15 Years of Success



Volunteer Community

At Dress for Success NSW & ACT, our mission is brought to life by the passion and dedication of over 500 incredible volunteers. These individuals are the heart of our work, empowering and amplifying the efforts of our small but committed team.

Driven by a deep belief in our mission, they give their time, expertise, and energy transforming lives every day. Their unwavering support directly impacts the women we serve, helping them unlock confidence, resilience, and a pathway to brighter futures



510
Active
Volunteers



19,728
Volunteer
Hours



Volunteer Achievements

Milestones achieved

(1 July 2023 - 30 June 2024)

1,000 Hours Club:

- Katie Bergamaschi
- Kerran Edwards
- Trish Wyner

2,000 Milestone Hours:

- Gail Clarke
- Beverley Trengrove

5,000 Milestone Hours:

- Marie Gai Oberlander
- Robyn de Szoeki



"The whole experience was wonderful and far beyond my expectation. The volunteer stylists were so warm and nice, with such an excellent expertise in styling. All the clothes they selected for me are so fit for me."

Dress for Success NSW & ACT Styling Client

2023

Volunteer Achievement Awards:

- **Shirley Beaumont Owles** - winner; NSW Volunteer of the Year North Shore and NSW Senior Volunteer
- **Bev Trengrove** - finalist; Upper North Shore NSW Volunteer of the Year Awards
- **Gail Clarke** - finalist; The Centre for Volunteering's Volunteer Leader of the Year 1

2024

Volunteer Achievement Awards:

- **RAWG Team** - winner; Mid-Western Sydney Volunteer Team of the Year Award
Ev Aguilera, Susan Tandi, Helen McFadden, Melly Sah Bandar, Kate Wilkie, Allison McKnight, Gail McGuckin, Maggie McKelvey, and Ling Wong.
- **Kirsten Sandona** - finalist; Volunteer of the Year at the NSW Volunteer of the Year Awards.
- **Geraldine Andrews** - finalist; Senior Volunteer of the Year at the NSW Volunteer of the Year Awards.
- **Becky Doyle** - finalist; Volunteer of the Year at the NSW Volunteer of the Year Awards.

"Our volunteers are the heart of Dress for Success NSW & ACT. Their dedication, compassion, and unwavering support empower our clients to face each new opportunity with confidence. We are deeply grateful for the impact they make every day."

Dress for Success NSW & ACT CEO, Sonia Casanova

Career Support Corporate Volunteers

In FY24, DFS NSW & ACT received generous volunteering support from our Corporate Partners in our Career Support Program. Corporate Volunteers provided expert assistance in our Career Support Services team as well as delivering a wonderful range of virtual workshops via our Career Hub to a National audience.

Career Support Service Partners:

- Canva
- LinkedIn

Workshop Partners:

- LinkedIn
- Wesley Financial Mission
- Anti-Discrimination NSW

- Chanel
- Verizon
- Alpha H
- Cue

“My volunteer provided invaluable advice on how to adapt my CV and cover letter for a new role. Her carefully considered and intelligent professional feedback was absolutely spot on.”

1:1 Career Support - Client

National Volunteer Week

In May, we proudly hosted our annual National Volunteer Week Conference at the Suncorp building in beautiful Barangaroo. The day was a celebration of learning, inspiration, and connection.

Highlights included a year-in-review update and some exciting announcements from our Board Chairperson, Amanda Webb. We also enjoyed a lively conversation with our remarkable new CEO, Sonia Casanova. Special thanks to our guest speakers, Helen Lawson-Williams, Innovator and Founder of TANK, and Dr. Adam Fraser, who both shared invaluable insights and inspiration that left a lasting impact on everyone.

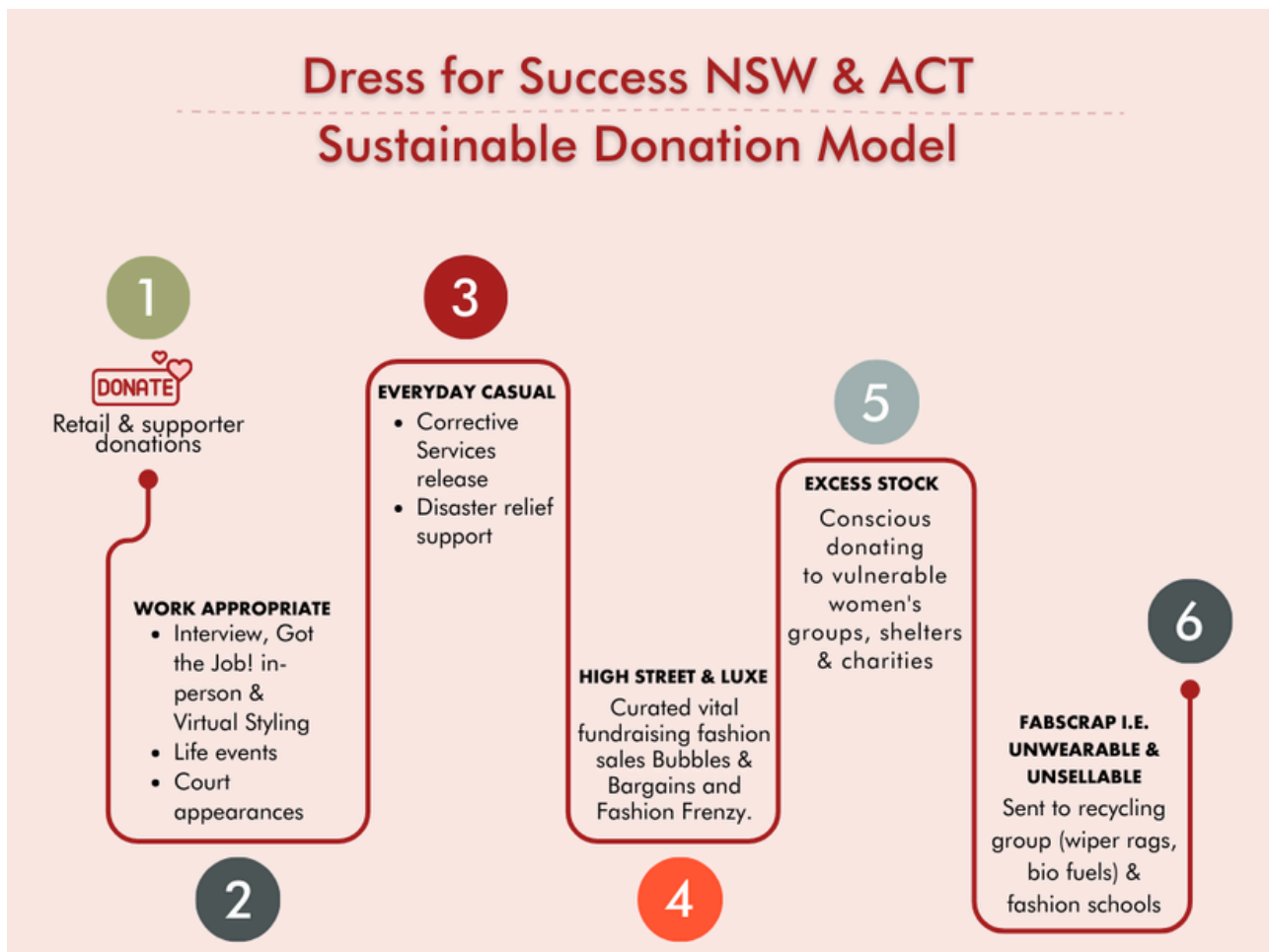
Our sincere gratitude goes to the Volunteer Working Group, whose dedication made the day truly memorable. Our Dress for Success NSW & ACT volunteer community is the heart of our mission, playing a vital role in empowering and uplifting the women we serve. We are immensely proud to work alongside such generous and passionate volunteers, driving meaningful change toward equality for all women.



Sustainability

Our Sustainable Donation Model

Through our sustainable clothing model, we empower women on their journey to employment by providing carefully selected outfits. Donations that exceed our current needs or are not suited for specific occasions are thoughtfully repurposed through essential fundraising fashion sales, ensuring every item finds a purposeful use while supporting our mission.



Global Goals

UN Global Sustainable Development Goals

The Sustainable Development Goals (SDGs), also known as “the Global Goals”, are a set of 17 goals for the international development community, which were formulated by the United Nations.

The SDGs were adopted by UN Member States in 2016 and will guide global development efforts for 15 years until their expiry in 2030.

DFS NSW & ACT supports:

- #5 Gender Equality
- #8 Decent Work and Economic Growth
- #10 Reduced Inequalities
- #12 Responsible Consumption and Production



Our Board



Amanda Webb
Chair of the Board

Amanda is the CEO at 'Xplore for Success', an Australian consultancy that specialises in 'Driving Gender Equality' and Career development and advancement for women – and men.

Amanda Webb is an experienced and highly respected Human Resources practitioner with over 25 years business expertise in banking, finance, professional services, FMCG and management consulting, having worked for a number of Australian, global and private companies including Deloitte, Westpac, AMP, and the Sydney Olympic Games.

Amanda is an advocate for women and human rights and is committed to driving gender equality. In addition to her work with DFSS, she is an Ambassador for Human and Hope Association, Cambodia.

Amanda grew up in country South Australia and now raises her blended family in urban Sydney with her daughter Olivia, partner Trent, and his children Ava and Jenson. She is an avid Sydney Swans fan who loves travel and an occasional glass of good South Australian red.



Vicki Hartley
Deputy Chairperson,
Fashion Events
portfolio

Vicki is a Fellow of the Institute of Chartered Accountants and a Graduate Member of the Institute of Company Directors and has over 30 years of finance experience which she brings into her not-for-profit roles.

With a focus on purpose Vicki is a Director of Defence Bank Limited and Revolution Asset Management Pty Ltd. Prior to commencing her Non-Executive Directorship career, Vicki was Chief Financial Officer at Lendi, a leading Australian online home loans business. Prior to Lendi, Vicki was General Manager, Finance at Challenger Limited, an Australian-listed financial services organisation with core businesses in annuities and funds management. Vicki has also run finance teams at QBE Insurance, Deutsche Bank (UK) and UBS Investment bank (UK).

Vicki has over 10 years of experience as a Non-Executive Director in the not-for-profit area, Vicki was a Non-Executive Director and Treasurer for Domestic Violence NSW Service Management (DVSM) for 10 years until December 2023. DVSM is a registered charity that aims to prevent and support recovery from domestic and family violence and homelessness. Vicki also has advisory roles with Western Sydney University and NSW Aboriginal Land Council.

Our Board



Declan O'Callaghan
Director and
Treasurer

Declan is an audit partner at Deloitte in Sydney. He has over 24 years experience in audit in the UK and Australia.

Declan is a senior partner in the Investment Management audit practice. He is the national leader of the Deloitte's Fund audit practice. Declan also is a member of the Firm's National Investment Management executive team. Declan is also the national leader of the hedge fund practice for the firm.

Declan has significant experience in auditing Fund managers including the various regulatory compliance obligations for fund managers and Controls Assurance reports.



Jocelyn Webb
Director

Jocelyn is a finance professional and the current Chief Financial Officer of the NSW Parliament.

Jocelyn has over 20 years' experience working with or leading finance functions focusing on business analytics, insights & performance, governance, and risk management, process improvement including optimisation of technology, and transforming finance functions and, with her teams, a trusted business partner. A qualified chartered Accountant, Jocelyn has held senior finance positions within FMCG, Banking (retail and investment), Property, Sport, Fintech start-up, the not for profit and Government (Public) sectors. Her breadth of experience across functions and sectors has enabled her to bring different perspectives to analytics and decision-making.

Jocelyn holds an MBA and has completed the Governance Institute's Graduate Diploma and is a Member of the Australian Institute of Company Directors.

Our Board



Phillipa Dobbin
Director, Volunteers
portfolio

Phillipa is a Board Director, Advisor and Business Consultant.

She has held senior roles with fortune global 500 companies such as Telstra and Westpac, in Australia and Asia, with responsibilities ranging from 400 – 10,000+ employees. She has extensive experience in Customer Experience, Strategy, Operations, Program Management and Governance. She is a Graduate member of the Australian Institute of Company Directors and a Certified Advisory Board Chair. Her business consulting specialties include advice for businesses who are on the verge of expansion – this could be through acquisition, transformation, or explosive growth.

Phillipa is passionate about enabling women from any background and circumstance to be successful.



Ben McEvoy
Director

Ben is a Chartered Practising Accountant and an experienced finance professional with over 20 years' experience leading and managing commercial and finance teams across a variety of sectors and disciplines. He holds a Master's in Accounting and an undergraduate degree in Engineering. Ben is currently serving as an elected member of CPA NSW Divisional Council and has held previous Non-Executive Director and Treasurer roles in the not-for-profit sector.

Most recently, Ben was CFO of Buildcorp Group, a leading Australian construction business. Prior to that, Ben held senior finance roles at US-listed Jones Lang LaSalle and spent 15 years at Lendlease in various operational, commercial, and finance roles.

Ben has extensive experience in finance, governance and risk, audit, operations, insurance, and real estate, and is passionate about using his professional expertise to contribute to the remarkable impact that Dress for Success NSW & ACT has on both its clients as well as those who volunteer and contribute.



Sonia Casanova
Chief Executive
Officer



Kathryn Lees
Partnerships and
Fundraising Manager (p/t)



Kerry Walters
Operations Manager
Summer Hill (p/t)



Julie Doherty
Programs Manager -
Career & Volunteers (p/t)



Lyn Holt
Accounts (p/t)



Pooya Karambakhsh
Data and Systems
Manager (p/t)



Julie Stocca
Office & Operations
Coordinator



Rachel Dyer
Operations Manager
Illawarra (p/t)



Justine Hodgson
Illawarra Operations
Assistant (p/t)



Carolyn Ellis
Operations Manager
Newcastle (p/t)



Kim Sattler
Newcastle Operations
Assistant (p/t)



Stephanie Cowan
Marketing,
Communication &
Digital Manager



Samantha Lee
Marketing,
Communication &
Digital Manager
(Parental Leave Contract)



Amelia Buckle
Volunteer and
Services Coordinator



Hannah Pham
Communications &
Fundraising
Coordinator (p/t)

Our Supporters

We thank the generous support of our community and corporate partners:

Transformation Partners

CHANEL

Greater
Charitable Foundation

LinkedIn

BANK OF AMERICA

Success Partners

CLAYTON UTZ

Canva

Partners & Supporters over \$10K

- BlackRock
- BlueScope WIN
- Commbank Staff Foundation
- Forever New
- Inner West Council
- Michael Hill Jewellers
- Pacific Life RE
- Pitcher Partners
- Port of Newcastle

Small Business Big Impact Partners

- CMC Markets
- The Mint Partners

Government Grant Funding

- Department of Prime Minister and Cabinet
- Department of Creative Industries, Tourism, Hospitality and Sport (NSW Government)

Our Event Partners & Sponsors

- Camilla
- Deloitte
- Lindt Chocolates
- Nowhere Nation
- One Agency JD Property Agents
- Pernod Ricard
- Single Vineyard Sellers
- Skin Correctives
- The Fraternity Cub
- The Workplace Employment Lawyers
- Xplore for Success

In Kind Supporters

- Clayton Utz
- Deloitte
- Fuji Film
- McCullough Robertson
- Niche Communications
- RSM Australia
- Zeno IT
- Andiamo
- AJE
- City Chic
- Frankie Four
- Manning Cartell
- Max Mara
- Orotan
- Sheike

All retailers and brands that have kindly donated stock to support our programs and services.

Financials

Dress for Success Sydney Inc

Statement of profit or loss and other comprehensive income

For the year ended 30 June 2024

	Note	1 July 2023 to 30 June 2024	1 July 2022 to 30 June 2023
Revenue			
Donations		595,970	567,820
Fundraising events	4	557,768	586,844
Grants	5	763,200	575,585
Referral agency service fee		203,706	62,645
Other income		874	-
Interest		15,289	1,204
Gross Revenue		2,136,807	1,794,098
DFS Australia Affiliates payments	6	(140,895)	(150,646)
Net Revenue		1,995,912	1,643,452
Expenses			
Advertising and marketing		(16,210)	(3,098)
Client support costs		(19,893)	(22,069)
Movement in bad debt provision		(14,582)	-
Amortisation of ROU Property		(104,734)	(75,888)
Depreciation		(60,658)	(25,630)
Fundraising expenses	7	(79,109)	(81,486)
General expenses		(87,404)	(48,656)
Insurance		(32,124)	(25,598)
Relocation Expenses		(180,613)	(78,373)
Rent		(51,714)	(76,420)
Shop costs		(10,429)	(6,367)
Technology and website	8	(15,251)	(51,561)
Telephone and internet		(7,275)	(2,094)
Subscriptions		(28,255)	(23,198)
Superannuation		(97,743)	(80,408)
Volunteer expenses		(14,056)	(8,760)
Wages and salaries		(904,876)	(801,382)
Finance costs		(31,788)	(3,125)
Total Expenses		(1,756,714)	(1,414,113)
Result from operating activities		239,198	229,339
Surplus before income tax		239,198	229,339
Income tax expense		-	-
Surplus for the period		239,198	229,339
Other comprehensive income		-	-
Total comprehensive income for the period		239,198	229,339

The notes on pages 10 to 18 are an integral part of these financial statements.

Financials

Dress for Success Sydney Inc

Statement of financial position

As at 30 June 2024

	Note	30 June 2024	30 June 2023
Assets			
Current assets			
Cash and cash equivalents	9	446,295	669,758
Other assets	10	423,772	347,547
Trade and other receivables		70,013	28,829
Total current assets		940,080	1,046,134
Non-current assets			
Property, plant & equipment	11	264,172	10,772
ROU Assets	11	462,998	59,416
Software intangible	11	16,757	28,945
Total non-current assets		743,927	99,133
Total assets		1,684,007	1,145,267
Liabilities			
Current liabilities			
Trade and other payables		37,830	76,854
Employee Provisions		23,581	33,220
Deferred revenue		144,191	188,059
Property lease liability	12	111,693	11,842
Total current liabilities		317,295	309,975
Non Current Liabilities			
Property lease liability	12	386,034	49,701
Other liability		25,650	70,850
Employee provisions		3,081	1,992
Total Non Current Liabilities		414,765	122,543
Total liabilities		732,060	432,518
Net assets		951,947	712,749
Equity			
Accumulated surplus		951,947	712,749
Total equity		951,947	712,749

The notes on pages 10 to 18 are an integral part of these financial statements.



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Dress for Success NSW & ACT acknowledges the Aboriginal and Torres Strait Islander peoples as traditional custodians of the land on which we live and work, and we pay our respects to their elders, both past and present.